

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDIA

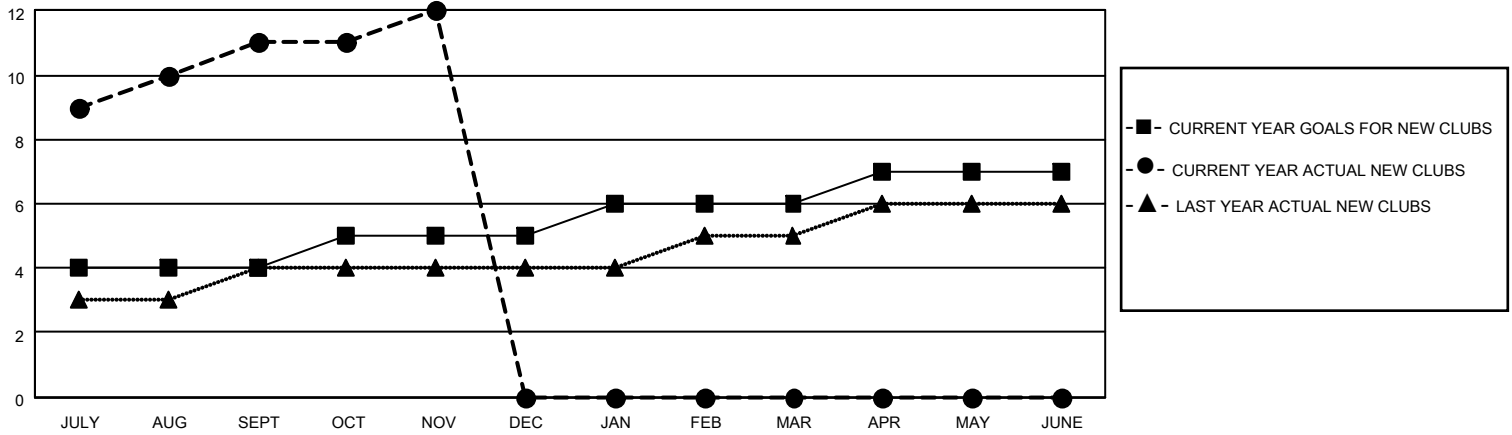
District 321A2

Results as of: 11/30/2020

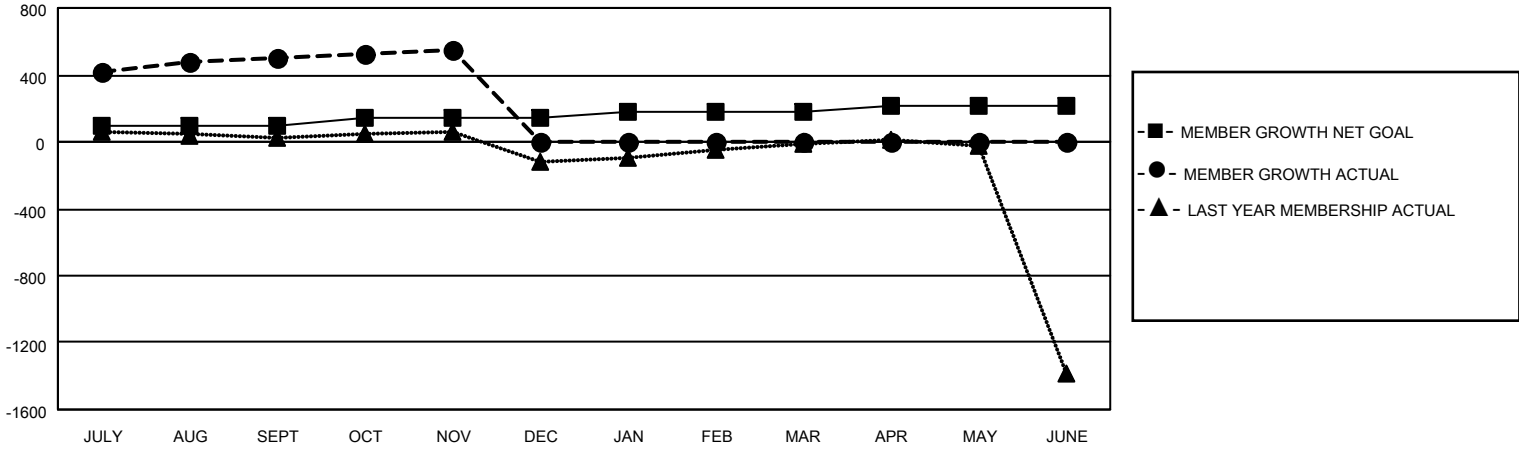
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 4 | 11 | 2 |
| OCT/NOV/DEC | 1 | 1 | 0 |
| JAN/FEB/MAR | 1 | 0 | 0 |
| APR/MAY/JUNE | 1 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 100 | 775 | 80 |
| OCT/NOV/DEC | 40 | 63 | 6 |
| JAN/FEB/MAR | 40 | 0 | 0 |
| APR/MAY/JUNE | 40 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | | | | | | | | | | | | |
|---|---|--|----------------|---|-------|----|--------------|-----------|--|--|---------------------------|-------|---------------------------------|-------|
| DROPPED CLUBS: 2 | 65 CLUBS OF 150 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 2,315 (67.06%)</p> <p>FEMALE 1,137 (32.94%)</p> | | | | | | | | | | | | |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">7</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">5</td></tr> <tr><td>OTHER</td><td style="text-align: right;">73</td></tr> <tr style="border-top: 1px solid black;"><td>TOTAL</td><td style="text-align: right;">85</td></tr> </table> | DECEASED | 7 | CLUB CANCELLED | 5 | OTHER | 73 | TOTAL | 85 | <p>CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">2,196</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">1,244</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 2,196 | FAMILY MEMBERS PAYING HALF DUES | 1,244 |
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| OTHER | 73 | | | | | | | | | | | | | |
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